

devcom Developer Conference

August 23 – 27, 2021









devcom Developer Conference

August 23 – 27, 2021



Special offer: Game Publisher

Join us as a Game Publisher at the devcom Developer Conference and find out how to get the most out of your presence.

Find a summary of key facts and figures of the next conference hosted by devcom.

Discover the options available to your organization and team for presenting yourselves and your products to a truly global and professional audience of developers, publishers and vendors.

Contents

- 1. About #ddc2020/21
 - Reach and Demographics
 - Facts and Numbers
 - Former partners & sponsors
 - <u>Timeline</u>
 - Conference Program
 - Business Program
 - Pitch it!
 - <u>Daily Twitch Show Program</u>
- 2. Become a Partner
 - Packages Overview
 - Platinum Package
 - Gold Package
 - Silver Package
 - Entry Level

- 3. Curate your Experience
 - The Content Circuit
 - The Pitching Route
 - The Networking Journey
 - The Recruiting Quest
 - The Branding Cycle
 - Host a Party
 - Goodie Bag
- 4. Inside PINE tool
 - Main Expo
 - Virtual Booth
 - Analytics & Lead Generation
 - Matchmaking
 - Subpages Banners
- 5. <u>Contact us!</u>









August 23 – 27, 2021



devcom and its formats

Established in 2017, devcom is the official game developer event of gamescom, the world's largest computer and video games event, and Europe's annual "must attend" developer's conference.

Originally started as a five-day umbrella framework for a series of events, devcom is now a full-year experience focused on game development, game publishing, networking and community building.



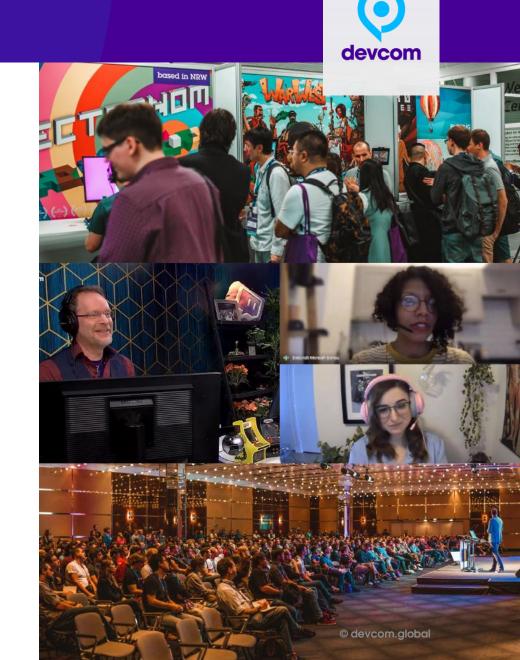
Conference









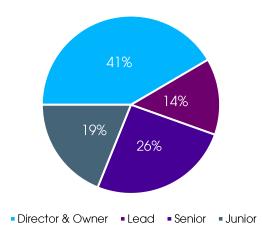




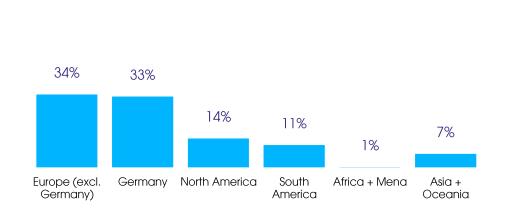
About devcom.global

Our reach and demographics

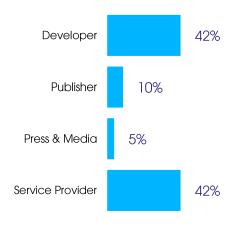
#ddc2020 attendees by seniority

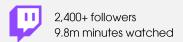


#ddc2020 attendees by region



#ddc2020 attendees per activity













00+ ollowers







August 23 – 27, 2021

Facts and Numbers

2,200 participants

1,054 companies

298 exhibitors

230 publishers

160 speakers 114 sessions

57 countries

130+
press & media



Former partners & sponsors









































Timeline

Monday **Tuesday** Wednesday **Thursday Friday** Conference Program: 2 stages, 140+ sessions, 100+ speakers, VOD Sessions, live Q&A Main Expo, Country Pavilions, NRW Indie Expo Pitch it!* *Can be extended to the whole week in case of high demand Exclusive Country Pavilion Pitch Sessions Press Room for developer-related news Networking and Recruiting Events Publisher Pitch Room Indie Award **Executive Summit** Content Creators Room Matchmaking open 24/7 The devcom Daily Twitch Show



Conference Program

- First 2 days dedicated to content and 3 days with content and business opportunities
- Pre-recorded talks also available as VOD
- Live Q&A Sessions with the Speakers
- 12 Main Topic Fields: Tech & Tools, Game Design, Narrative Design, Arts & Visuals, Audio Design, Business,
 PR & Marketing, Leadership, Production & Team Management, Community, and Accessibility & Mental Health
- 2 Stages: Main Stage for curated content and Dive-In Stage for in-depth exclusive content provided by partners,
 sponsors and exhibitors

Analytics and lead-generation feature connected to all sponsored content



Business Program

- 24/7 Business Matchmaking
- 3 expos: Main Expo, Country Pavilions & NRW Indie Expo*
- Country Pavilion Pitch Sessions
- Publisher Pitch Room
- "Pitch it!" the next-level developer and publisher meet-up
- Content Creators Room

- Executive Summit
- Networking Events
- Press Rooms for developer-related news
- Partners' Awards & Indie Awards Showcase





The advanced developer and publisher matchmaking!

- Prior to #ddc2021, all registered publishers receive a booklet containing information provided by developers themselves on the games and the companies pitching at Pitch it!.
- Developers pitch on different stages
 (e.g: investment over 10M€; investment between 5M€ and 10M€; investment between 1M€ and 5M€; etc.)
- Developers pitch for 10 mins plus 5-min Q&A session
- A dedicated registration for Pitch it! is required deadline July 31st
 Please check on our #ddc221website for more information
- Participation is free and included in the business pass, executive pass and company package



Daily Twitch Show Program

- Interviews, Let's Play, Ask Me Anything format, Fireside chats, Studio discovery and special show formats
- Full 5-day program from 10am until 8pm CEST
- Detailed schedule to be released ahead of the event
- Shows will be hosted on the <u>devcom Twitch channel</u>

2.4M views on Twitch 9.6M min watched

1.4M unique viewers 80k+ max viewers







devcom Developer Conference August 23 - 27, 2021



Become a Partner

Our packages	Silver	Gold	Platinum
Summit Program: Your own Session, Panel, Demo	Silver Program Pack	Gold Program Pack	Platinum Program Pack
Virtual Exhibition	Silver Virtual Exhibitor Pack	Gold Virtual Exhibitor Pack	Platinum Virtual Exhibitor Pack
Business Passes included	10	20	50
Logo on #ddc2021 Website	Yes	Yes	Yes + individual text
Social Media Push	Yes	Yes	Yes
Newsletter Push	Yes	Yes + individual text	Yes + long individual text
PINE Visibility	Silver PINE Pack	Gold PINE Pack	Platinum PINE Pack
Twitch Program	Silver Twitch Pack	Gold Twitch Pack	Platinum Twitch Pack
Price (excl. VAT)	5,000€	10,000€	25,000€



Platinum

Platinum Program Pack 0

On #ddc2021 stages:

- 5 hours of sessions on the Dive-In Staae
- 60-minute session in our official summit program
- 60-second ad video in our "between sessions" playlist

On your virtual booth:

8 hours of live streaming

All your content promoted as part of #ddc2021 program

Communication Pack











Website:

Large logo on the summit page with a 300-character text

Newsletter:

• Your logo and 300-character text in newsletter

Social media:

Your logo and 160-character text

Mobile and Fmail Push:

 4 Push Notifications to all event attendees (800 characters)

Platinum PINE Pack A

Exhibition:

- Virtual Booth
- Full-size thumbnail on the Main Expo
- 50 Business Passes incl. matchmaking
- Unlimited job opening posts
- Analytics and lead generation connected to your virtual booth

Virtual Café (public or private access)

Branded background (all subpages)

Big logo on top of our sponsor section

Ad banners on all 12 subpages*

Platinum Twitch Pack ₽

60-minute interview / talk / demo

60-second ad video in our "between the shows" playlist

Big logo in overlay

25 chat bot messages

Lower-third overlay banner every hour

25,000€ Limited to 2



August 23 – 27, 2021



Gold Program Pack 0

On #ddc2021 stages:

- 2 hours of sessions on the Dive-In Stage
- 30-minute session in our official summit program
- 30-second ad video in our "between sessions" playlist

On your virtual booth:

• 5 hours of live streaming

All your content promoted as part of #ddc2021 program

Communication Pack











Website:

Medium-size logo on #ddc2021 page

Newsletter:

• Your logo and 160-character text in newsletter

Social media:

Your logo and 160-character text

Mobile and Fmail Push:

 2 Push Notifications to all event attendees (800 characters)

Gold PINE Pack

A

Exhibition:

- Virtual Booth
- Half-size booth banner in the Main Expo
- 20 Business Passes incl. matchmaking
- 12 job opening posts
- Analytics and lead generation connected to your virtual booth

Medium logo in our sponsor section

Ad banners on 9 subpages* except expo areas, Q&A rooms and Live Stage

Gold Twitch Pack

(7)

30-minute interview / talk / demo

30-second ad video in our "between the shows" playlist

Small logo in overlay

10 chat bot messages

Lower-third overlay banner displayed every 2 hours

> 10.000€ Limited to 3



Silver

Silver Program Pack 0

On #ddc2021 stages:

30 minutes on the Dive-In Stage

On your virtual booth:

• 2 hours of live streaming

All your content promoted as part of #ddc2021 program

Communication Pack









Website:

Small logo on #ddc2021 page

Newsletter:

Your logo in newsletter

Social media:

Your logo and 160-character text

Silver PINE Pack

A

Exhibition:

- Virtual Booth
- Third-size booth banner in the Main Expo
- 10 Business Passes incl. matchmaking
- 6 job opening posts
- Analytics and lead generation connected to your virtual booth

Small logo in our sponsor section

Ad banners on 5 subpages*

Silver Twitch Pack



30-second ad video in our "between the shows" playlist

5 chat bot messages

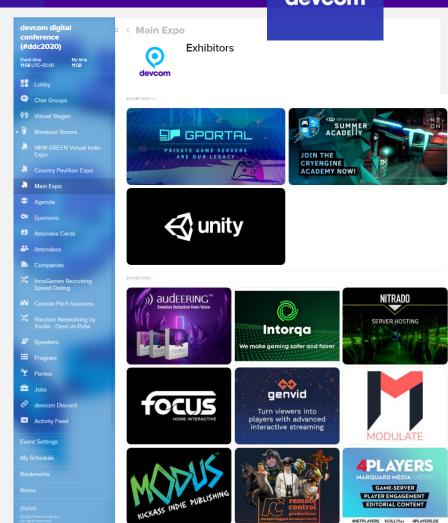
5,000€



Entry Level: Company Package

- Virtual booth
- 4 business passes incl. matchmaking
- Quarter-size booth banner
- 2 job opening posts
- Analytics and lead generation connected to your virtual booth

1,500€



View from PINE





Curate your Experience



Curate your Experience

The Content Circuit

- Book an exclusive demo slot in the Press Room* (130+ press & media attendees) (limited slots!)
- Be featured on devcom's Daily Twitch Show (3M+ live views)
- Secure a presentation slot in our Content Creators Room* open on Wednesday 25th only (limited slots!)

Shoutout Pack	Showtime Pack Spotlight Pack	
1h session in Daily Twitch Show	2h session in Daily Twitch Show	3h session in Daily Twitch Show
15min demo slot in Press Room	30min demo slot in Press Room	45min demo slot in Press Room
15min presentation slot in the Content Creators Room	30min presentation slot in the Content Creators Room	45min presentation slot in the Content Creators Room
3,000€	6,000€	9,000€



Curate your Experience

The Pitching Route Pitch it!



Free participation for game publishers!

- Make sure to register for "Pitch it!", the advanced developer and publisher matchmaking meet-up on Friday 27th only.
- Don't miss the developer pitching in the Publisher Pitch Room only open on Wednesday 25th. It is free!
- Keep an eye on our Country Pavilion Pitch Sessions* on Wednesday 25th, Thursday 26th and Friday 27th. It's a unique chance to see a wide range of developers from our partner countries.



Curate Your Experience

The Networking Journey

- Make sure your client companies join one of our numerous Random Networking events. It is free!
- Organize your own Random Networking event to boost your client companies' meetings
- Engage with CEOs and leaders at the Executive Summit* and discuss tomorrow's business models (individual registration only!)

Executive Summit	Pass Price
Early Bird Price (deadline July 31st)	599€
Regular Price	799€

Random Networking	Price
3 sessions of 1h each	3,000€
3 sessions of 2h each	4,800€
Customized networking session	Contact us

Welcome to Random Networking by Xsolla -Devs vs Pubs

Welcome to the Random Networking by Xsolla! Meet new people here in fun Networking sessions.





Curate Your Experience

The Recruiting Quest

- Upgrade your companies' Job Opening pack to promote all their open jobs (as a standard, each company package can post 2 job openings)
- Create unique recruiting sessions for your client companies to connect with our attendees

Job Opening Pack	Price
Pack 5 posts	500€
Pack 10 posts	900€
Pack 20 posts	1,500€
Pack Unlimited	2,000€
Access job seekers list, CVs and booklets	2,000€

Recruiting Session	Price
Session of 1 hour	2,500€
Session of 3 hours	4,500€
Customized recruiting session	Contact us

Welcome to InnoGames Recruiting Speed Dating

Are you dreaming of being a part of Germany's leading developer and publisher of mobile and online games? Or have you ever wondered how it's like to be working at a certified Great Place to Work®? Take your chance and cat

Don't miss it! In the meantime, check out InnoGames' current job openings HERE! InnoGames is hiring:

- UI/UX DESIGNER
- JUNIOR GAME DESIGNER NEW MOBILE GAME
- · (SENIOR) JAVA SOFTWARE DEVELOPER
- MOBILE SOFTWARE ENGINEER IOS/ANDROID
- PERFORMANCE MARKETING MANAGER PAID SOCIAL
- ...AND MORE

InnoGames



Curate Your Experience

The Branding Cycle

Expand your visibility with our Branding Packages.

We are also happy to support you and tailor offers to meet your needs.

Light Pack
Ad banner on 2 event subpages
1 min video clip inserted between sessions
1 push notification via PINE
Logo and short text in our newsletter
4,000€

Medium Pack
Ad banner on 5 subpages
3min video clip inserted between sessions
3 push notifications via PINE
Logo and short text in our newsletter
7,000€

Maximum Pack
Ad banner on all 12 subpages
5min video clip inserted between sessions
5 push notifications via PINE
Logo and short text in our newsletter
9,000€

Curate your Experience

Official Party Sponsor

- Fully branded 3D party space (MixUp World) with banners, branded bar and tables
- Your logo on our #ddc2021 website
- Your logo in our newsletter + 160-character text
- Social Media post featuring your logo + 160-character text
- 2 Push Notifications to all event attendees (800 characters)



Wednesday 25th, Thursday 26th and Friday 27th





Curate your Experience

Goodie Bag Sponsor

- Your logo on our #ddc2021 website
- Your logo in our newsletter + 160-character text
- Social Media post featuring your logo + 160-character text
- Your Goodie Bag listed on PINE main menu (left)
- 2 Push Notifications to all event attendees (800 characters)

1,500€ limited to 3







Main Expo

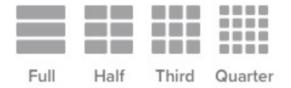
All exhibitors are listed on the Main Expo.

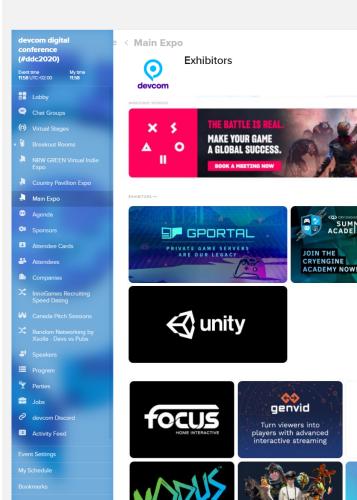
Each exhibitor has their own banner.

The banner sizes are:

- Platinum Package `full' banner
- Gold package 'half' banner
- Silver package 'third' banner
- Entry Level Company Package 'quarter' banner

Booth banner upgrade possible (contact our sales team)





APLAYERS

MARQUARD MEDIA GROU

GAME-SERVER

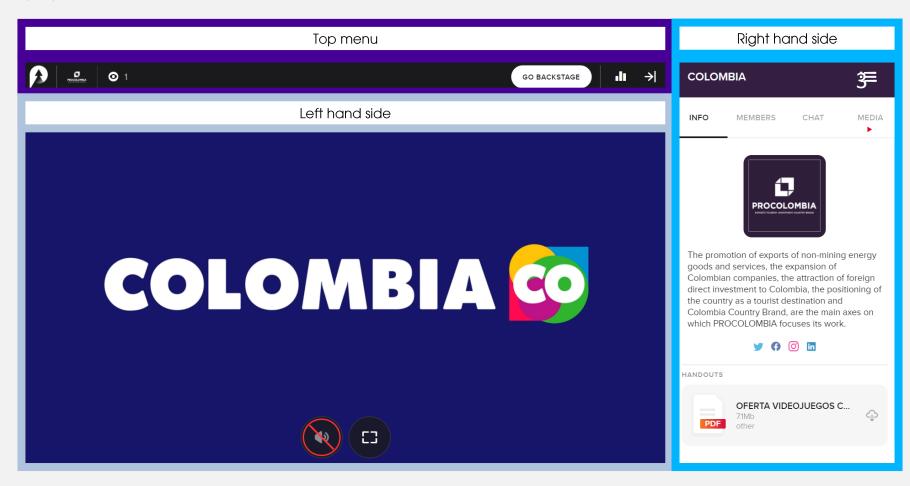
PLAYER ENGAGEMENT

EDITORIAL CONTENT



August 23 - 27, 2021

View from PINE





Virtual Exhibitor Booth

Top menu

- Company logo
- Number of actual people on the booth
- "GO BACKSTAGE" access to live stream
- Access Analytics Rooms with "•••

Left hand side

- ¾ of the screen
- Massive promo window where banners, trailer clip and live streams are displayed

Right hand side

- ¼ of the screen
- INFO: Logo, description, social network, call to action and handouts
- MEMBERS: List of exhibitor's attendees, click to see profiles, send a direct message or request a meeting
- CHAT: Live chat, polls and team tag (@+name)
- MEDIA: launch trailer clip, playlist or still banner
- UP NEXT " ≡ ": schedule of all live streams planned by the exhibitor. Possible to bookmark a session and to add to agenda. Once bookmarked a reminder is sent.



Analytics & Lead Generation

See real-time who is on your virtual booth by clicking on "•••.

Information you will see:

- Attendee full name
- Ticket Pass
- Company name
- Job title
- Number of visits
- Access to profile

You can also:

- download the data (Excel or CSV format)
- See activity for a specific day

View from PINE





Matchmaking

Each Business Pass in your package includes matchmaking.

This includes:

- Send, receive, accept, decline and postpone meeting requests
- Access all attendees, speakers, sponsors, partners and exhibitors at once
- Filter by "I am" or "I can offer" or "I'm looking for"
- Search and filter by company activity, platforms, tags and interests
- Switch to contact time zone when requesting a meeting
- Send a direct message
- Add a colleague to your meeting

5 DAYS MEETING AGENDA

Monday to Friday

00:00 am to 11:30 pm

INTEGRATED VIDEO CONFERENCING

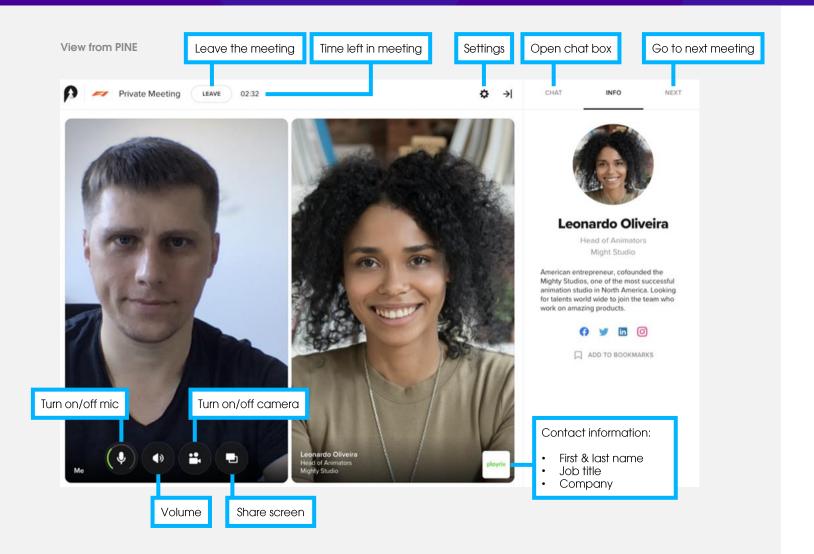
Meetings take place within PINE App

33 <u>Back to Content</u> © devcom.global

devcom Developer Conference



August 23 – 27, 2021



Key Features

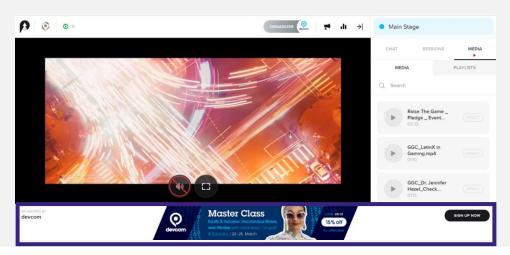
- Video call integrated no need to download other software or exit #ddc2021!
- Add a team member or any other attendee by just typing their name
- Share screen
- Live chat
- Turn off your camera or mute your mic
- Meeting reminder (before meeting)
- Meeting timer (during meeting)
- Meeting time extension for meetings that need more than 30 min



PINE Subpage Banners

- Banner on Lobby (D)
- Banner on Event View (M)
- Banner on My Agenda (D+M)
- Banner on 1:1 Meeting (D)
- Banner on Attendee Profile (D+M)
 - Banner on Program (D+M)
 - Banner on Session Details (D+M)
 - Banner on Attendee Cards (D)
 - Banner on Activity Feed (D+M)

- Banner on Main Expo (D)
- Banner on Q&A Rooms List (D)
- Banner on Live Stage 🕞



devcom Developer Conference

August 23 - 27, 2021



Contact us!

Have we answered all your questions? Do you have your own sponsorship ideas? Would you like to know about other devcom events and online activities?

Don't hesitate to reach out to us!



Roufina Guenkova (they/them) Head of Sales

Roufina@devcom.global +33 6 84 21 58 54 +49 176 712 30 833



Astrid Gooding
(she/her)
Sales Manager DACH

Astrid@devcom.global +49 170 30 40 354